

Buyers' Club

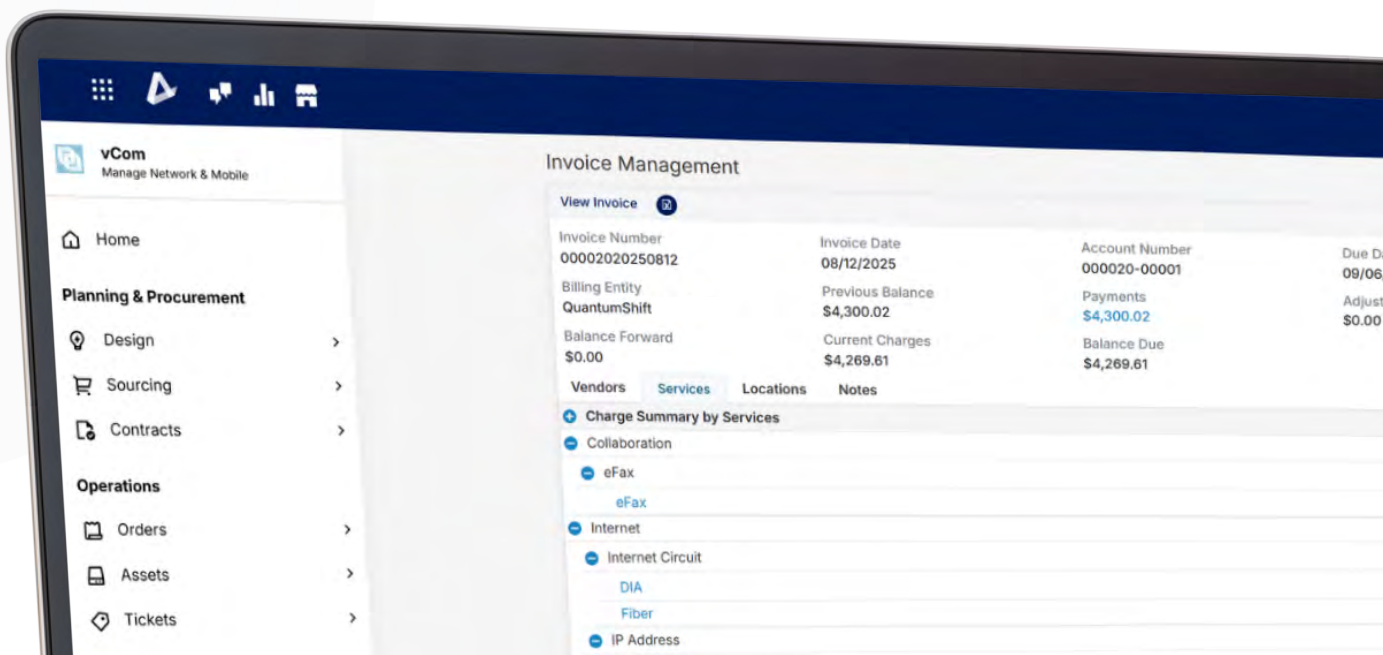
Find the right IT solutions and buy them at the best price

Finding the right IT solution is more complex than ever.

With countless vendors, technologies, and pricing models, it's difficult to determine what truly fits your environment, especially without clear visibility into what you already have. Teams are often left piecing together information just to make a confident decision.

That's where vCom comes in. Our team of experts works with you to assess your environment, evaluate your options, and identify the solutions that best align with your needs, so you can move forward with clarity.

Buyers' Club then makes it easy to act on those decisions. By leveraging aggregated buying power across hundreds of vendors and technology combinations, you can purchase the right solutions at the best possible price, while consolidating everything through a single partner and a single, normalized invoice. Every service is fully integrated into our platform, giving you complete visibility and ongoing management across your network and mobile environment. Better visibility leads to better decisions, and Buyers' Club ensures you get the full value of both.



FEATURES

AGGREGATION

- Pre-Negotiated Discounts and Enterprise-Level Pricing
- Industry-Leading Terms and Conditions
- No Minimal Volume Commitments
- No Long-Term Contracts for Most Commodities
- 100% Vendor and Technology Agnostic

CONSOLIDATION

- One Invoice Across All Spend
- Asset to Charge and Contract Link
- Dispute Management
- Billing Error Protection
- Provider Redundancy and Accessibility
- Managed Payment

NORMALIZATION

- Nomenclature Normalization
- Easy-To-Understand Terminology
- Simplified Tracking and Reporting

INTEGRATION

- Live Shopping and Price Comparisons
- Automated Approval Workflows
- Comprehensive Technical Details For Each Asset
- Access to Hundreds of Standardized Reports
- Charge Breakdown by Carrier, Service, Location and Asset

BENEFITS

✓ Consolidated Services

Bundle different IT services and products—like internet, cloud, hardware, and telecom.

✓ Better Pricing

Save more and obtain competitive rates typically paid by large organizations with the most favorable terms and conditions available .

✓ Enhanced Support

Make it easier to get help when you need it with centralized customer service and support for all included services.

✓ Streamline Management

Instead of dealing with multiple vendors, manage everything through one provider, saving time and reducing complexity.

✓ Simplified Billing

Receive a single bill for all your IT services, simplifying accounting, eliminating confusion and reducing administrative work.

