

Design, buy, and manage every network and mobile technology purchase in one place.

vCom, an AppDirect company, is an IT spend management partner. We help customers design the right technology solution, buy it the right way, and manage it for the life of the contract, combining a single platform with hands-on managed services and 24/7/365 support.

PROBLEMS WE SOLVE

MONEY

Paying for unused or unoptimized services?

We eliminate waste and negotiate better vendor pricing.

TIME

Losing hours to vendor tasks and invoice chasing?

Our team manages vendors so customers' teams don't have to.

INFORMATION

No central visibility into spend or assets?

Get one live dashboard across every vendor and invoice.

WHAT WE DO



Network Lifecycle Management

- Vendor scorecards, RFP development, and negotiation advisory to source the right carrier every time
- End-to-end MACD project management backed by a centralized network asset database
- 24/7 proactive NOC monitoring with traffic-based circuit performance insights
- Standardized invoicing, automated GL coding, and ongoing circuit cost optimization



Mobile Lifecycle Management

- A vendor-agnostic marketplace for device sourcing, RFPs, and contract negotiation
- All-in-one mobile asset database with full MACD order and project tracking
- Dedicated vendor ticketing portal for fast issue resolution
- Automated invoice approvals, GL coding, and ongoing mobile cost optimization



Technology Expense Management (TEM)

- Centralized invoice database with language standardization and automated approvals
- Invoice audit and dispute service that finds carrier billing errors, files disputes, and confirms credits post
- Managed Pay handles payment tracking, GL coding, and batched AP posting for you
- 100+ reports and community benchmarking for full visibility into spend



Buyers' Club

Customers pool buying power across the business. vCom becomes the single vendor of record, fully connected to the platform behind every other solution.

Aggregation

Pool spend and volume across every vendor

Consolidation

One invoice, one support line, one platform

Normalization

Standardized data across carriers and vendors

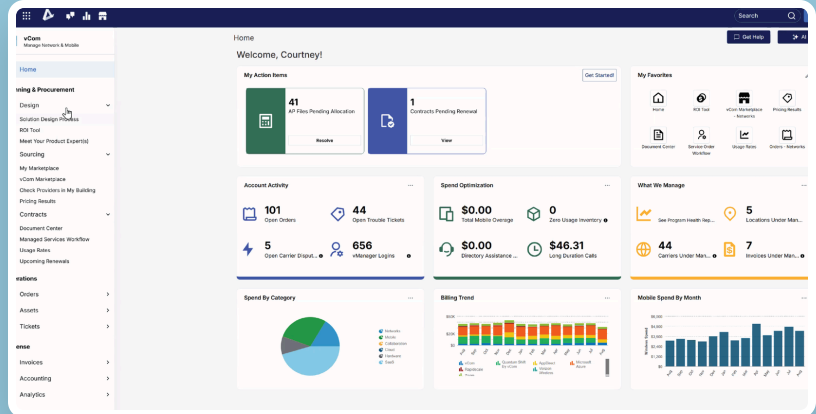
Integration

Fully connected to the vCom platform

One Platform Behind Everything

Every solution runs through vCom's proprietary platform: vendors, orders, assets, invoices, and support in a single view, so customers get full visibility from source to pay, backed by our team, not just software.

- Unlimited user licenses
- Mobile app for approvals & ticketing
- Managed by real experts, not just software



THREE WAYS TO WORK WITH VCOM

1

Keep Current Environment

Customers manage their existing carrier and vendor contracts on our platform, with nothing to re-sign or migrate.

2

Let Us Source It

We identify and negotiate new network, mobile, or expense solutions through our trusted vendor network.

3

Join Buyers' Club

Customers aggregate buying power, with vCom as their single vendor of record, for maximum savings and one point of contact.

PROOF, NOT PROMISES

\$42K

Monthly mobile savings from eliminating unused lines across 4,700 devices.



\$31K

Monthly savings from ISP upgrades, phone consolidation, and service cancellations.



60%

Reduction in network costs after an SD-WAN migration across ~100 global locations.



100%

Network uptime after consolidating management across nearly 100 clinics.



WHY VCOM

Vendor & Technology Agnostic

No brand bias or volume minimums. We find what actually fits each customer's needs.

Managed Services, Not Just Software

Dedicated subject-matter experts negotiate, source, and resolve issues alongside our software.

Start Narrow, Scale Wide

Customers can begin with network, mobile, or expenses, then expand as needs grow.

Get Started

Ask your advisor for a walkthrough of the vCom platform, or connect with our team directly to scope the right starting point.



vcomsolutions.com

Scan to get started